

DEAD LETTERS "GONE, GONE, GONE" DRAWS BIG CROWD

All Do Not Get What
They Want When They
Want It.

"Wunduluh, wunduluh, wunduluh—
gimme ten; gone!"
So, with both hands raised in air
and an inspired expression upon his
face, the auctioneer at Marcus Notes'
store, at 425 Ninth street northwest,
started the annual dead letter auction
today.

There were many there to listen to the
monotonous "wunduluh, wunduluh,"
and to raise it to \$10, as the fancy
struck them.

Fully two-thirds of the bidders were
women, and fully one-half of them were
well-dressed, prosperous looking women.
The other third was evenly divided into
men of all sorts. The master was there;
so was the man who had the lot and
the lamb both got warm in the face
and witted about the collar and whooped
and bleated as a lot came up that
suited their respective tastes.

Anxious Angelina Anxious.
"But how do they bid? replied anx-
ious Angelina, who was making her
first trip to the dead letter sale with
mother.

"They wave their catalogues," replied
mother with an air of infinite wisdom.
And, strange to say, mother was right.
The bidding was done by waving the
catalogue with 50 cents, the price of the ar-
ticle under discussion was raised to 50,
70, and 80 cents, at the pleasure and
discretion of the bidder.

An extremely audible individual with
a vermilion-tinted necktie and whis-
kers to match, accompanied by three
friends and a black cigar, was among
the first to appreciate some of the diffi-
culties attending the sale. When he
walked in the little shop at which so
many articles belonging to other people
are being sold, the obsequious official
at the door offered him a catalogue.

"Now," he snorted indignantly, as he
strutted to a seat.
A bundle resembling an unexpurgated
edition of Webster's dictionary was
brought out by the auctioneer.

"Sixty cents," said one lady, or rather
indicated that amount by raising her
catalogue.

"Seventy," bellowed the man with the
ruby whiskers.

Goes Him Ten Better.
"Eighty," rejoined an acid-looking
female, glaring at the man savagely.

"Ninety."
"One dollar," gasped a third lady
starting at her catalogue and the man
alternately in amazement.

"One ten," responded the man of the
red tie and whiskers, and the ladies
gave up.

"Oh, wimmen can't get ahead of me,"
chortled the noisy man as the package
was brought to him.

"Great heavens," he bellowed, as he
opened his package, "look what I got,
Jim."

He held up for the delectation of a
convulsed audience the pair of
lady's hose, a handkerchief, and
other things—useful only to women.

"This is the line," he roared, "I am
taking on the color of his whiskers and
tie. Soon afterward he left.

An elderly lady, who was evidently
picking out her first dead letter, also
left at about that time. The lady had
gone ahead in her catalogue and which
she desired to bid. Having done this she
sat her catalogue and waited patiently
until her number was called.

Should Women Smoke?
When her number (76) was called she
opened up in a manner that showed
plainly her intention to brook no oppo-
sition. She won her coveted prize, and
upon opening it discovered a pipe, some
tobacco, and a deck of cards. "I am
fully she glanced back at her cat-
alogue, and then learned that the number
on which she was bidding designated
another lot of goods.

There was one gentleman, presum-
ably of German descent, who was
able to bid, and he was the only one
at the sale. He will be always remem-
bered distinctly by the auctioneer; in-
deed, by the whole audience. His bid
was eagerly looked forward to, and
when he won an article he was riotously
cheered.

A bundle would be offered for sale.
Several small bids would be made, and
then the German gentleman would rise
from his seat impressively and face the
auctioneer.

"I wish to bid some more," he would
announce simply, and then he would
continue to stand until he had what
he wanted. He never specified the
amount of his bid. He announced that
he wanted to bid, and that was all.
If he tried to argue with him (that is,
the other bidders), he would probably
have stood there a week before he
would have lost his prospective pur-
chase.

There was some spirited bidding
among the portion of the crowd
which was not containing four colored
bidders and five razors was offered. Every-
body dropped out except five dusky
sons of Ham. Two of the gentlemen
counted their joint capital and entered
into partnership on the spot with \$7.50
on which to do the corporation.

"Ah! bid ten cents more," anybody
else," announced the junior partner
threateningly, and then in a voice in-
tended solely for the ear of his friend
"we'll fix dem other niggers when we
gets outside."

The list of happenings at the sale is
endless. If you really want to see and
hear more, go visit the sale yourself.

**BILL TO SAVE ENGINEERS
FROM HORSEBACK TESTS**
A bill to prevent the retirement of En-
gineer Corps officers as a result of the
test horseback, introduced by the
President was introduced in the House
today by Representative Richardson of
Alabama.

Mr. Richardson claims that the en-
gineer officers are too valuable to the
waterway improvement projects of the
country to be dismissed as a result of
riding tests, when they do not even
have to be good horsemen in time of
war.

OLDEST DENTIST CELEBRATES.
WEST CHESTER, Pa., Dec. 16.—Dr.
Jesse Cope Green, the oldest practi-
cing dentist in the United States, has
just celebrated his ninety-third birthday
anniversary, and the occasion was made
a sort of social function. In 1845 he
opened a dental office in West Chester,
where he has ever since been in active
practice.

He was one of the organizers of the
Republican party of Chester county,
and for years has been president of the
West Chester board of health. For
sixty years he has been treasurer of
the first West Chester fire company.
He enjoys excellent health, and almost
daily rides his bicycle about town.

MUSICIANS Second Concert Of Orchestra At National

The second concert of the Philadelphia
Orchestra, under the direction of Carl
Pohl, will be given at the new Na-
tional Theater tomorrow afternoon, De-
cember 17.

Herr Pohl on his initial appearance
in Washington last month, more than
fulfilled the high expectations, which
had been aroused by the reports of his
European successes. He showed the
highest musical qualities, and conducted
with virility and grace, each ges-
ture being instinct with meaning. Great
interest is being manifested by music
lovers of this city in Carl Pohl's in-
terpretation of the wonderful Tschai-
kowsky Symphony, "Pathétique," so
different in its haunting and exquisite
melancholy from the calm grandeur of
Beethoven's Fifth Symphony.

The assisting artist will be the cele-
brated pianist, Josef Hoffman. Those
who have heard him, since his return
this season, are enthusiastic over his
gain in power and temperament since
his last tour in America.

A very interesting program has been
prepared, the Leonore overture, No. 3,
Beethoven, Tschalkowsky Symphony,
"Pathétique," Rubinstein's D Minor
Concerto for orchestra and piano, Josef
Hoffman; Hungarian March, Schubert
(transcribed by Franz Liszt).

**Mme. von Unschuld's Pupils
Will Give Recital Friday**
Miss Roberta Ames, Miss Ethel Fisher,
Miss Mildred Kolb, Miss Katherine
McNeal and Miss Edna Robinson, pupils
of Mme. von Unschuld, will render the
following program at the Columbia
Theater, Friday, at 4:30 p. m.: Rossini,
overture, "William Tell," for two pianos.
Miss Roberta Ames, Miss Mildred Kolb,
Miss Katherine McNeal and Miss Edna
Robinson; Liszt, Lieberstraum, Mc-
Dowell, concert study, Miss Roberta
Ames; Beethoven, Concerto, C Minor,
first movement, Miss Ethel Fisher;
Chopin, prelude, Liszt, polonaise, bril-
liante, Miss Katherine McNeal; Weber's
Perpetuum Mobile, for three pianos, the
Misses Ames, Kolb, and McNeal; F.
Hiller, Concerto, F sharp minor, Miss
Mildred Kolb.

**"Messiah" Will Be Sung
By Washington Choral Society**
A festival performance of Handel's
"Messiah" will be given by the Wash-
ington Choral Society, at Convention
Hall, Tuesday evening, A chorus of 300
voices has been especially trained for
the event, together with a quartet of
soloists.

The Philadelphia Orchestra will main-
tain the instrumental part of the per-
formance. The chorus has been drilling
under Percy S. Foster, who will con-
duct the concert.

Mrs. Zimmerman, of Philadelphia, who
will sustain the soprano role, is a
favorably known in Washington. Miss
Lansing, of New York, the contralto
was a pupil of the famous Jean de
Reszke, and is a young singer of fine
attainments. Daniel Beddoe, the Welsh
tenor, is probably without a peer in this
country as an oratorio singer, and Tom
Daniel, the bass, is the possessor of a
voice that is expected to be a revelation.

**Chorus Club's Second Concert
Will Be Given Wednesday**
The second of the series of concerts
this season will be given by the Chorus
Club next Wednesday evening in the
Fifth Baptist Church. The program will
comprise a number of oratorical char-
acters. Among them will be Handel's
"And the Glory of the Lord" and the
"Hallelujah" chorus; Mendelssohn's
"How Lovely Are the Messengers,"
Gounod's "Lovely Apparition," from
"Redemption," and his "Gloria in Ex-
celsis." Rossini's "Inflammatus," from
"Stabat Mater," and Buck's "O Holy
Night," arranged from Adam's "Noel."

The incidental soloists to the choruses
will be Mrs. Ida Toense, Mrs. J. Milton
Odell, Miss Sinclair, and Stanley and
Palmer.

The Capitol Orchestra will be heard
in several selections. Mrs. Inez Sey-
mour McConnell will sing Gounod's "Ave
Maria," and C. H. Henney will be
heard in an euphonium solo. Arthur W.
Porter, basso of St. Aloysius' choir, will
give "Lord God of Abraham," from the
"Elijah" and another selection. Theorgan
prelude and the accompaniments will be
played by L. A. Potter, Jr. The concert
will be directed by William J. Palmer,
and the proceeds will be devoted to the
music fund.

**Myron Whitney's Recital
Pleases Washingtonians**
Myron W. Whitney, of New York, gave
a delightful song recital Thursday
afternoon, December 12, in the home of
Mr. and Mrs. William Corcoran Eustis.
The program was as follows:

"Vergil's Aeneid," Schumann
"Schiller's 'The Robbers,'" Schumann
"Zueignung," Strauss
"Cato's Advice," Hahn
"To Electra," Mrs. Booth Tarkington
"Springtime of Love," Parker
"Full Care," Leveridge
"Galloping Song," Freer
"Marine," Lalo
"La Chevelure," Debussy
"Vogel," Schumann
"Petit Pied Rose," White
"Strophes de Vulcan," Gounod
"La Luna," Fairchild
"Vogel," Schumann
"Notte Bianca," Brogi
"Canzone di Taormina," White
Mr. Whitney gave two encores
"Viviamo," an Italian folk song, and
another Italian song by Widor. Charles
Wark was his accompanist.

**Saengerbund Musicales
Was Enjoyed Last Sunday**
The third musicale of the season was
given Sunday, December 8, by the Wash-
ington Saengerbund, when an excellent
program was rendered by Mrs. William
Keye Miller, Fritz Mueller, Miss Ethel
Tozier, Miss Rubie C. Stanford, and
Carl B. Xanten.

Mr. Miller has a lyric soprano voice
of good quality and wide range, taking
her high notes with great ease. Both
her coloratura and sustained work was

good, and her numbers were well chosen
to test both qualities. She sang the
aria from "La Traviata," Verdi, for
which she received a double encore,
giving first "Nymphes et Sylvestres," by
Bamberger, and then "With You Dear,"
by Charles Scott. The accompaniment
of the latter, which was sung without
the music, was played by Miss Tozier,
who had played it before for Mrs.
Miller and knew the music.

All the other accompaniments were
played by Henry Xander, and he also
led the choruses. Miss Tozier, the
pianist of the evening, played.

Her first number was Moszkowski's
waltz in E major. She was generously
applauded and played to two encores.
Liszt's "Eleventh Rhapsody" and the
Chopin prelude in A major.

**Yale Glee and Banjo Club
Gives Concert Friday Night**
The Yale Glee and Banjo Club will
give a concert in the New Willard Hotel
Friday evening, December 20, for
which an excellent program has been
arranged. It will be as follows:

"Brave Mother Yale," Merrill-Shepard
Glee Club
"On the Rocky Road to Dublin," Ephraim
Banjo Club
"The Gypsy Trail," Galloway
T. H. Collins and Glee Club
Quartet—G. S. Pomeroy, T. C. Fowler,
J. M. Howard, and C. A. Lohmann.
College Medley—Carolina Yachasia
College Medley—Carolina Yachasia
College Medley—Carolina Yachasia

Arian Waltz—Vogel
Glee Club
"Dark Eyes," Moret
Mandolin Club
"What's the Reason," F. T. Murphy, 1908
T. C. Fowler and Glee Club
"Bright College Years," Durand, 1881
Glee Club

**Madame Borden-Low's Recital
Well Attended and Enjoyed**
At the song recital at Rauscher's Sat-
urday afternoon, by Madame Borden-
Low, soprano, from New York city,
assisted by David Kindberger, pianist,
under the auspices of the Sigma Circle
of St. Thomas' Church, a very interest-
ing program was rendered.

Mme. Borden-Low, who has a soprano
voice of good quality and wide range,
was enthusiastically applauded by a
small but very appreciative audience.
She was heard at her best in her group
of French songs, which were well
adapted to her voice. Mme. Borden-
Low's pleasing personality added greatly
to her charm as a singer. She was very
ably assisted by her accompanist, Miss
Grace Adie Peasey, teacher of music
in the Maria Washington Seminary,
who played the accompaniments through-
out very artistically and sympatheti-
cally and added in a great measure to
the rendition of the vocal numbers of the
program.

**Friday Morning Music Club
Enjoys Interesting Program**
The program for the Friday Morning
Music Club last Friday was arranged
by Mrs. Kendall, and was very in-
teresting, consisting of a number of
songs from some of the early English com-
posers. Mrs. Barnard, unfortunately,
was sick and unable to sing her num-
bers, but Miss Brickenstein sang two
numbers instead, one of which was the
well-known old favorite, "Sally in
Our Alley."

**CHRISTMAS DON'TS
FOR UNWISE MEN**
Don't buy gloves of the size she
confesses to. Be on the safe side,
and order half a size larger.

Don't buy her a jet necklace be-
cause your grandmother used to
wear one. She is not your grand-
mother, and she likes something that
sparkles.

Don't buy the baby a new frock
and call it a Christmas present for
your wife. She intended to make
you buy that frock after Christmas.

Don't get something useful for the
house. She cannot rid herself of the
impression that it is six for her and
half a dozen for yourself.

Don't buy your fiancée a mistletoe
brooch, and then be furious if other
men endeavor to follow an ancient
custom.

**HARFINA, NEW HAIR SOAP,
SAID TO CURE DANDRUFF**
The merits of various tonics for the
hair have sought the favor of the pub-
lic for ages, and each new prepara-
tion has been tried, and many found
not wanting. One of the latest for
benefiting the scalp and removing dan-
druff, is Harfina soap, which is said
to fill all the requirements. Its prepara-
tion has manifestly been made with
every care to eliminating impurities
and giving it the qualities for restor-
ing the original beauty and strength of
the hair.

Another important factor in the soap,
according to its promoters, is that it
is germ-proof, highly medicated, and
equally useful and satisfactory for the
bath as well as for shampooing the
hair. It is said to act as a tonic as
well as a cleanser, and to restore to
luxuriance a suit of hair that has be-
come thin and faded.

JAMES O. GORRELL A BANKRUPT.
A petition in voluntary bankruptcy has
been filed by James O. Gorrell, assist-
ant superintendent of the Metropolitan
Insurance Company. The liabilities of
the petitioner are stated to be \$3,549.50,
with assets at \$30 in wearing apparel.
The debts are unsecured notes.

FOR RENT—STABLES.
FOR RENT—Nice brick stable, large enough
for two horses and carriage, or could be
used for automobiles; car of property num-
ber 1215 N. W. WASHINGTON REALTY CO.,
714 14th st. nw. de14-3t

REAL ESTATE

\$100 CASH \$30 Monthly WASHINGTON HEIGHTS

Near 18th and Columbia Road

Built by the owner by day's labor,
using only the very best workman-
ship and materials that money can
buy. Pompeian brick with heavy
stone trimmings and steps; three
stories, with parlor, reception hall,
dining room, and kitchen on first
floor; 5 large bedrooms, large
closets with double doors, and a
beautiful tiled bath with porcelain
tub; nickle plumbing, and stationary
washstands.

Price, \$6,500

H. R. Howenstein Co.

1314 F STREET N. W.

FOR RENT—HOUSES.

FOR RENT—
12 rooms; hot water heat; modern house. \$11.00
801 Stanton Pl. N. E.
15 rooms; double corner house; furnace. \$46.50
1108 Fla. Ave. N. E.
12 rooms; bath; fine location; near Cap-
itol. \$45.00
1200 9th St. N. W.
12 rooms; fine house; cellar. \$50.00
313 O St. S. E.
12 rooms; hot water heat; large back
yard; bright sunny house. \$35.50
459 Mo. Ave. N. W.
9 rooms; bath. \$30.50
1200 6th St. N. W.
8 rooms; three-story brick and cellar. \$30.50
1108 Fla. Ave. N. E.
7 rooms; bath. \$30.50
1249 Monroe St. N. E.
6 rooms; bath. \$18.50
213 1/2 St. N. W.
10 rooms; convenient location. \$45.00
2222 Brightwood Ave. N. W.
6 rooms. \$14.50
(Flat) 927 9th St. N. W.
3 rooms and bath. 3 floor; 3 rooms. 4th
floor. \$13.50
419 9th St. N. W.
1 room, No. 1 large, pleasant room. \$20.00
1000 G St. N. W.
933 9th St. N. W. de14-3t

FOR SALE—HOUSES.
FOR SALE—On 14th st. ne, near F; six
rooms and bath brick; cellar and furnace
heat. Price only \$2,900.
BARNARD & CHILDRESS, 1412 G St. N. W.
de14-3t

LINCOLN PARK HOME, two-story brick
and stone, seven rooms and bath; modern;
new; \$5,000. OWNER, 1220 North Carolina
ave. ne. de14-3t

\$3,100.

On Easy Terms,
A neat bay window brick in excellent
section of northwest, near 11th st. cars;
6 rooms, porcelain bath, cellar, furnace.
A very cheap house.
Rowzee-Van Reuth & Co.,
1925 Pa. Ave.
de14-3t

FOR RENT—APARTMENTS.

BACHELOR apartments; 3 rooms and bath;
all improvements; furnished or unfurnished;
417 up. SENECA, 27 E st. nw. de14-3t

FOR RENT—FLATS.

REDUCED TO \$14.50.
Neat flat of 4 rooms and bath; in good sec-
tion; west of 7th st. COLLINGSWOOD
RD CO., 621 12th st. nw. de14-3t

FOR RENT—SUBURBAN.

FOR RENT—A country home of two acres
near car line. Apply MR. DUCKETT &
SONS, 625 F st. nw. de14-3t

MONEY TO LOAN—

On Real Estate.
MONEY TO LOAN on approved city real
estate at lowest current rates. Special privi-
leges with respect to order payments. Large
amounts a specialty. TYLER & RUTHER-
FORD, 1000 14th st. nw. de14-3t

SECOND TRUST LOANS IN REAL ESTATE.

Any amount. Lowest rates.
NATIONAL LOAN AND TRUST CO.,
THOMPSON BLDG., 100 15TH ST. N. W.
Opposite Treasury. Next Drug Store.
de14-3t

MONEY TO LOAN in any amounts from
\$1 to \$100,000 on District of Columbia real
estate. Every consideration given borrowers.
The Harrison Realty Company,
Phone Main 262. 201 G STREET N. W.
de14-3t

MONEY TO LOAN ON D. C. REAL ESTATE
—Lowest rates of interest. Payments on prin-
cipal in amounts of \$100 or more. Interest
any interest period. THE F. H. SMITH CO.,
Bond Building, 1400 New York ave.
de14-3t

MONEY TO LOAN—\$250 to \$500,000 on D. C.
real estate. Interest low, and all transac-
tions handled with economical considera-
tion for borrowers.
WM. H. SAUNDERS & CO.,
1212 F St. N. W.
de14-3t

MONEY TO LOAN AT LOWEST RATES
OF INTEREST ON D. C. Real Estate. No
unreasonable delays.
WALTER H. ACKER,
1420 F St. N. W.
de14-3t

FOR RENT—OFFICES.

THREE LARGE handsome first floor front
rooms; two second floor rooms. KARRICK
& METCALF, 1229 New York ave. de14-3t

DESIRABLE office rooms in Evans building,
first floor, rear part. Rent very low.
Including heat, light, and janitor service.
ESTATE OF DANIEL S. EVANS, 1424 New
York Ave. de14-3t

WANTED—HOUSES.

WANTED—To buy modern house in Mt.
Pleasant; state price for cash. BOX 119,
Times office. de14-3t

AUCTION SALES.

Greater Wash. Auction Co.
625 LA. AVE. N. W.
REGULAR SALE
Thursday, Dec. 19, 10 A. M.
Pianos, Lace Curtains, Furniture of
every description, Carpets, Rugs, Mat-
tresses, Showcases, and Housefurnishings.
We will sell without reserve or limit.
Small stock of Gents' and Ladies' fur-
nishings.
D. NOTES, Auctioneer
J. G. SINCLAIR
633 La. Ave. Nw.
SALE TOMORROW
10:00 A. M.
I will sell without reserve, contents of
12-room house, 3 pianos, iron and brass bed-
room parlor suite, 8 bed room suites, mirror,
front wardrobe, dining room furniture,
leather set and other chairs, rockers, chair-
fenders, sideboards, bedding, such as sheets,
mattresses, pillow comforts, china and
glassware. J. G. SINCLAIR, Auctioneer.

CRESTON

450 FEET ELEVATION
On Great Falls & Old Dominion R.R.
12 minutes from city.
One car fare.
We will build for you.
Half acre lots.
CRAIG & ROYCE
HIBBS BUILDING.
MEDICAL
DR. REED SPECIALIST
27 YEARS' Successful
the cure of Chronic, Nervous
and Special Diseases of
Men and Women.
From Catarrh, Obstruction, Rheumatism, Consti-
pation, Piles, Throat, Lung, Brain, Heart,
Blood, and Skin Diseases; Nervous and
Wasting Debility, Kidney Diseases, Bladder
Troubles, Discharges, Stricture, Varicocele,
Specific Blood Poisoning, Eruptions, Ulcers,
and All Private Diseases: Cured for life by
safe means.
CHARGES LOW. INCLUDING MEDICINE.
CONSULTATION FREE.
OFFICE HOURS:
10 to 1, 2 to 5, Sundays 10 to 12.
804 17th St.
MARION DUCKETT & SON,
417 F St. N. W. de14-3t

SOUTHERN RAILWAY.

N. E.—Following schedule figures published
as information and are not guaranteed.
"5:05 A. M.—Danville, Harrisonburg and
way stations.
"6:00 A. M.—Sleepers and coaches to Atlanta
and New Orleans. Sleepers to Columbus and
Macon Ga. Dining Car.
"7:00 A. M.—Sleepers and coaches to Colum-
bia, Savannah, and Jacksonville. Dining
Car.
"8:00 P. M.—Harrisonburg and way stations.
"9:00 P. M.—Charlottesville, Warrenton, and
way stations.
"10:00 P. M.—Sleepers and coaches to Atlanta.
"11:00 P. M.—Tourist sleeper to San Fran-
cisco four times a week.
"12:00 P. M.—Sleepers and coaches to Char-
lotte, Columbia, Aiken, and Augusta. Din-
ing Car.
"1:00 P. M.—Sleepers and coaches to
Lynchburg and Bristol to Chattanooga,
Memphis, and New Orleans. Dining Car.
"2:00 P. M.—New York, Philadelphia, New
York, Philadelphia, and New Orleans.
"3:00 P. M.—Sleepers and coaches to Atlanta.
"4:00 P. M.—Sleepers and coaches to San Fran-
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"6:00 P. M.—Sleepers and coaches to Char-
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"7:00 P. M.—Sleepers and coaches to
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Memphis, and New Orleans. Dining Car.
"8:00 P. M.—New York, Philadelphia, New
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"9:00 P. M.—Sleepers and coaches to Atlanta.
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